### In the world of Technology, it's people who make a difference

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#### Managed Data Protection Services DPaaS / BaaS

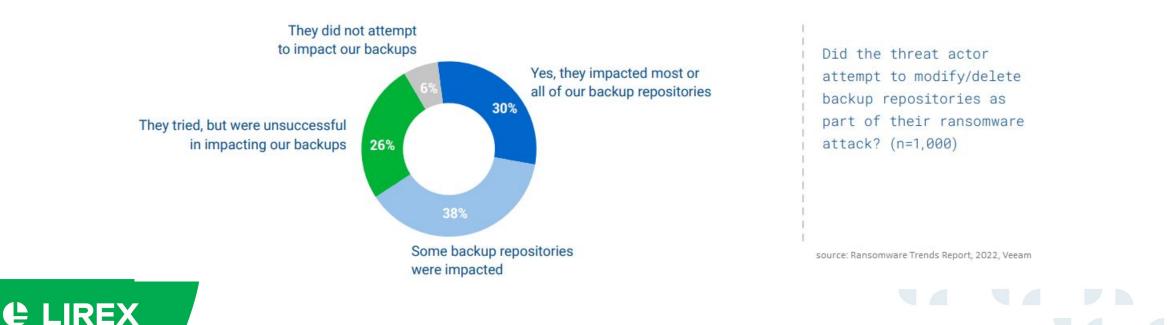
#### Boyan Yanchev, CTO @ Lirex BS

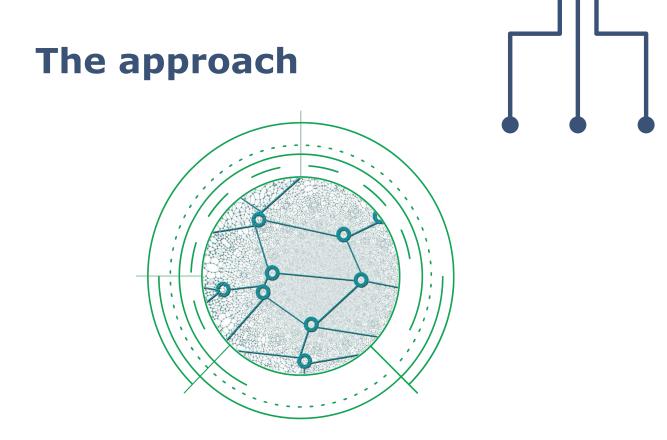
CISA, VCTSP ISO 27001, 22301, 37001, 20000 Auditor

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#### **Challenges**

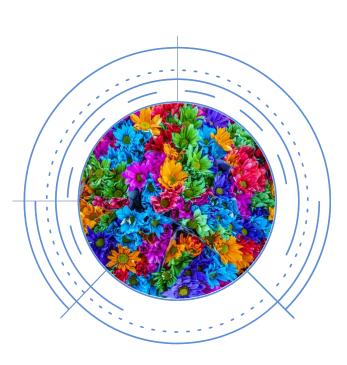
- **Regulations** PCI DSS, GDPR, NIS Directive, NIST, ITAR/EAR, HIPAA, ISO 27001
- Storage & Space Capacity, Data growth, Sourcing
- Location limitations On-Prem/Off-site, Cloud, EU-/US- based
- Incidents Hardware and Software outbreaks, Human Errors
- Malicious Attacks backup as first target





#### ANY-TO-ANY

entirely new range of protection options for all types of business spread around the globe(any source location) to multiple resources(any target location) combining best in class protection with security and regulatory compliance and still keeping the budget under control



#### MANY-TO-MANY

modern digital experience scenario where multiple data sources are managed across the lifecycle having multiple protection resources - fast on-site protection, mid-term retention, geographically spread locations and finally deep archiving options for long term storage

#### **BaaS/DPaaS Innovation DNA**



- **Distributed Data Locations** AWS & Azure, Partner Data Centers certified – SOC 2 Type II, NIST, PCI DSS, FedRamp, ITAR/EAR, HIPAA, ISO 27001, ISO 22301, Lirex's own Data Centers and customers' premises
- Tools SD Storage & Networks, Automation, End-Point & Workload Protection and Data Protection & Backup - Gartner Leaders and Visionaries
- Processes
  - Well-architectured principle providing Reliability, Security, Cost Optimization, Operational Excellence, Performance Efficiency
  - Strategy, Design, Transition and Operation
- **People** Teams, Innovation, Well-engineered Charter, RPA



#### **Managed Services Portfolio**

- Pay-as-You-Go model
- Core Managed Services
  - Infrastructure, Servers, Storages, Network, DataBases
  - Service Desk, End-User/Point Management
- DataProtection as a Service / Backup as a Service
- Desktop as a Service VDI, vApp, Secure Third Party Access
- EndPoint & Workload Protection
- Authentication /SSO, MFA, IdM/ as a Service
- Vulnerability Management Services
- SecOps
- Everything as a Service



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